

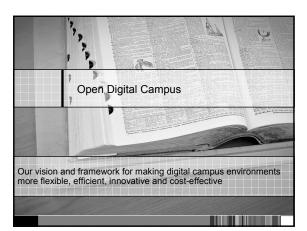
Banner Workflow Kick-off

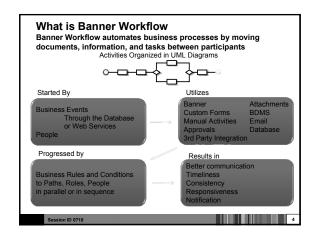
Presented by: Joshua Aversa SunGard Higher Education April 11, 2010 Session ID 0718

Agenda Slide

- · What is Banner Workflow
- Client Updates
- **Updated RPE Process**
- **Professional Services Update**
- Release Updates
- The Banner Workflow Roadmap
- · Client Workflow Commons
- Banner Workflow at Summit 2010

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Banner Workflow Client Updates

Welcome new Banner Workflow Clients!

Blinn College
California University of Pennsylvania
Colorado Community College System
Dawson Community College
East Stroudsburg University
Eastern Illinois University
Escuela Politecnica del Ejercito
Goldsmiths College, University of London
INSPER Instituto de Ensino e Pesquisa
ISCP - Sociedade Educacional S/A
Kentucky State University
Miles Community College

Morehouse School of Medicine
Shippensburg University
Skidmore College
Slippery Rock University
SUNY Maritime College
TAFE South Australia - DFEEST
Texas State University-San Marcos
Universidad San Sebastian
University of New Haven
University of South Carolina, Columbia
University of the District of Columbia

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Recent Case Study - St. Johns University

Combination of Banner Workflow and BDMS Delivers Business Process Improvements and Improved Customer Service at St. John's University

- Needed to quickly and efficiently process additional 32,000 applications and accompanying documentation
 - Achieved significant business process improvements throughout the university
 - Reduced processing time for applications by 86% - from two weeks to two days
 - Delivered improved service to students, deans and other internal staff
 - Gained ability to better manage staff workload whether in or away from office



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Recent Case Study - St. Johns University

- · A few notable quotes from the study:
 - "By incorporating workflow with imaging, we have achieved significant business process improvements, improved service to our students and we are leveraging our investment and resources in our Banner ERP."
 - "Even though our freshman students were one of 53,000 applicants, they didn't feel like they were part of a big number. They felt like they were being reviewed promptly and getting good service. "



-"I seriously doubt we could have handled the increased volume if we were not using imaging and workflow. The solutions enabled us to handle the increase without increasing clerical staff and to continue to provide great customer service."

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Upcoming Case Study - University of Denver

Contribute to university's sustainability initiatives and streamline work processes using Banner Workflow, BDMS, and Banner Self-Service

- Results:
 - Consumption of paper has been greatly reduced
 - Processes are streamlined and more transparent
 - Staff members can process about 15 new hires in the time it used to take to complete one
 - Auditing trail is strengthened
 - Data is more accurate

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Upcoming Case Study - University of Denver

- · A few notable quotes from the study:
 - "Imaging just provides an electronic picture of a document, but when you incorporate workflow, you find many instances where you don't even need a paper document anymore"
 - "In the past, [the new hire process] was a lengthy, paper-driven process that often times required additional communication between the central office and the hiring unit. Now the entire process for a new hire can be executed in just a few minutes."
 - "Workflow is very important to our university. It translates to improvement in processes which ultimately impact the bottom line. It helps us to do more with our existing resources and it greatly reduces errors."

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Recent Client Case Studies - Wayne State University

SunGard Higher Education Banner Workflow Accelerates Processes and Improves Student Services at Wayne State University

- At peak times Wayne State will process 250-300 grade changes a day. Each one used to take up to a month to process. With Banner Workflow they now have most processed within a minute!
- Not only does that speed free up those students to move forward with other administrative processes, the workflow also helps them give better customer service by automatically notifying the process stakeholders all along the way.

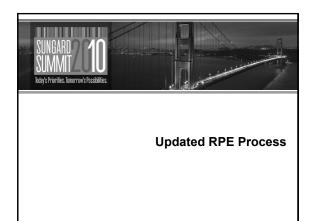
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Recent Client Case Studies - Wayne State University

- · A few notable quotes from the study:
 - —"We are always being asked to do more with less, and Banner Workflow is a great enabler to meet this challenge. Any process that is labor intensive, complicated, and takes a lot of time for people to do is ripe for Banner Workflow."
 - —"I can't say enough good things about the Banner Workflow product. It has been one of the most beneficial applications since we implemented the Luminis Platform and Banner Self Service on our campus."

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New RPE Ma	·			
Submission		45 Days		Response
	cknowledge submission	∆ Internal Review	Customer Advisory Board Review	 71
	nuary 1, 20	entire inven 106 to today	•	
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New RPE Management Process – Next Steps

- Continue the RPE Inventory Update Process through August
- Create RPE Management Area on Commons
 - This is how you will measure us how we insure transparency
- More Information is Available via the Customer Support Center (FAQ 1-B2T8YC) or ActionLine

Inventory Update				
Milestone	Date			
16% CargoAL	ATTAINED 010			
33% Complete	April 2010			
66% Complete	June 2010			
100% Complete	August 2010			

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Banner Workflow Services

Presented by: Lori Mauthe

Helping You Get Workflow Up and Running

Service Packages	Value	Service
Package 1: Banner Workflow Basic	See the value Banner Workflow can provide with minimal effort from your team	60 Hours
Package 2: Banner Workflow Foundations	Begin to leverage Banner Workflow by learning how to build and deploy your own workflows	140 Hours
Prebuilt Workflow Models	Further leverage Prebuilt Banner Workflow Models from SunGard Higher Education	Fixed fee plus Hours
Workflow Training	SQL for Workflow Web Services for Workflow Workflow Process Analysis	40 Hours each

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Prebuilt Workflows

General / Other

- Name Change Notification
 Address Change Notification
 Deceased Notification
 Duplicate Record Processing

- Queue List Management

- New Designation Process
 New Gift Notification

Financial Aid

- Withdrawn Student Notification
- New Financial Aid Award Notification

Requisition Approval Notification New Detail Code Notification Human Resources

Finance

New Hire Notification

Purchase Order Complete Notification

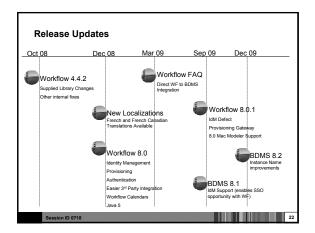
Termination Notification
 New Position Request Process

Student

- Change of Student Status Notification
 Course/Section Cancelled Notification

Travel & Expense Workflow Options Level 1 - Ad Hoc 1st approver based on profile Options for approval include 'approve and next approver' Must key in the approver's ID Level 2 – Finance Approval Queue 1st approver based on profile Subsequent approvals based on configured Finance Approval Queue Separate Document types configured Based on fund code, dollar amount, organization Level 3 – Site Specific Requirements Based on level 1 and 2 Site specific extensions 19 Remember... · Your next steps —Contact your Account Manager or Practice Manager Lori Mauthe (<u>Lori.Mauthe@sungardhe.com</u> or call 972-439-4802) to get more information —Stop by the SunGard booth to obtain the Banner Workflow Success Story Session ID 718

Release Updates

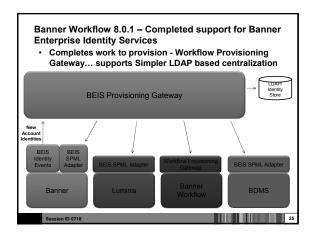


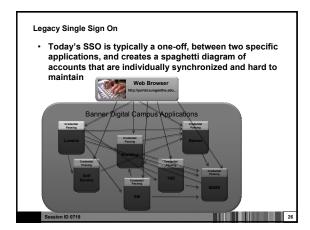
Banner Workflow 8.0.1

- Completed support for Banner Enterprise Identity Services
- · Simplified configuration of access managers
- Support for Banner Enterprise Identity Services 8.1 release
- Release synced with BDMS 8.2 for SSO options
- 8.x Workflow Modeler support on OSX
- · New 3 year VeriSign certificate

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Banner Workflow 8.0.1 – Completed support for Banner Enterprise Identity Services • Completes work to provision - Workflow Provisioning Gateway... supports Central IdM System BEIS Central IdM System Centralized Identity Management System Store Provisioning Rules – SPML Push New Provisioning Rules – SPML Push BEIS BEIS BEIS BEIS BEIS SPML Adapter Banner Workflow BEIS SPML Adapter Banner Workflow BDMS



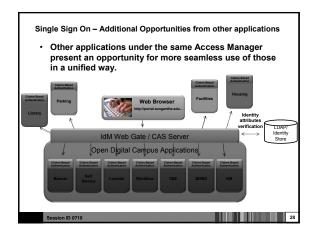


Single Sign On – When utilizing Access Managers and Banner Enterprise Identity Services

• With centralized Access Management, the applications are signed-in "globally", decreasing the complexity to maintain and increasing the opportunities for SSO between applications without needing a one-off connection.

Web Browser

Web Brow



Banner Workflow 8.0.1 – Support for Banner Enterprise **Identity Services 8.1 release**

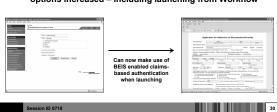
- · Account provisioning XPath filters
 - —Determine if the identity message should go to a specific target
 - /prx:UDC/dentity/prx:InstitutionRoles/prx:Institutionrole[prx:role="STUDENT"]

 - —Especially useful if using BEIS without IdM Solution
- · Identity data export filters
 - -Improved mechanisms for loading UDC lds and synchronizing prior identity data
- SPML LDAP adapter
 - —Directly provision LDAP v3 type directories
 - Uses XPath expressions to map attributes

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Banner Workflow 8.0.1 - synced with BDMS 8.1 for SSO options

- FAQ release last year on how to integrate BDMS documents with Workflow
 - *Still required an initial sign-in
- With BDMS 8.1's support of IdM, authentication SSO options increased including launching from Workflow



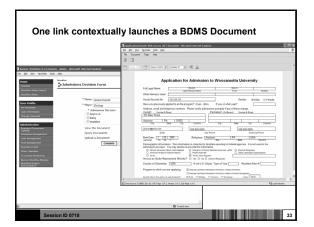
Banner Workflow to Banner Document Integration

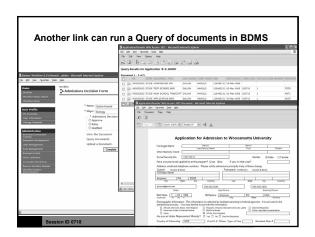
- Enabled integration from a Workflow Custom Form Activity:
 - ${\bf Document\ launching\ from\ Banner\ Workflow}$
 - ${\bf Document\ query\ from\ Workflow\ (eg...multiple\ documents)}$
 - —Document attachment/save to BDMS from Banner Workflow
- Is set up by WF analyst and does not require IT support
- Does require one log-in for the first document action when Banner Enterprise Identity Management based authentication is not in place.

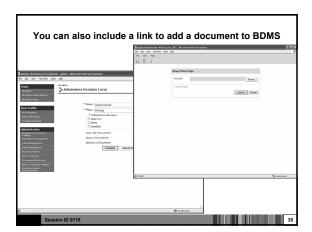
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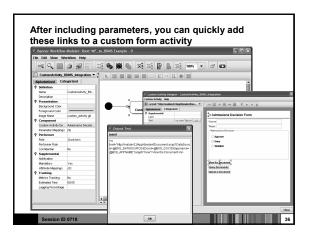
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BDMS links can be added to the Custom Form Activity | International State | Section Process | Section | S









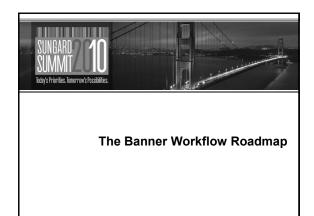
Where can I find out more about this Integration? • FAQ 1-4ZY08F • Listserv posting and Commons • Related Sessions: Time Session Code and Title Room Primary Presenter Monday, April 12 1:00 - 12:00 PM | 1103 - From Paper to Web: Online Grad Admissions | Darwer University of Denver University of De

Prior to 8.2, events from BDMS came over with workflow specifics name of "undefined" Name now generated based on BDMS document name, type of event, and Banner ID for easy searching **Workfist | Value |

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BDMS 8.2 - Workflow Instance Name Improvements



Banner Workflow Roadmap

Release Date	Component	Release	Key Features
Q4 2009 - Released	BDMS – Banner Workflow integration		Improved integration between BDMS and Workflow for document events
Q2/Q3 2010	Banner Workflow	8.1	Enhanced role and user selection functions Custom Form Activity Enhancements Data driven drop-downs, etc. Luminis 5 Workflow portlets
2H 2010	Banner Workflow	8.2	Common UI updates and other UI and usability improvements Infinity Process Platform interoperability Timer activity Updated modeler look and feel
2011	Pre Packaged Workflow And Process Models		Additional available pre-packaged workflows
2011	Banner Workflow	8.3	Productivity Enhancements Worklist improvements Search improvements Additional modeling tools and functionality

This document contains forward-looking statements based on current expectations, forecasts and assumptions of SunGard Higher Education that involve risks and uncertainties. Forward boking statements are subject to risks and uncertainties associated with SunGard Higher Education is business that coulculate actions are to be a supplied to any materials from those statement or insmit of two with foreartfunctions to statements.

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Client Workflow Commons

The Commons: What Is It?

An online community where SunGard Higher Education customers and employees can share experiences, ask questions, find answers, and connect to a collaborative and informed network.



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The Commons: What's the Value?

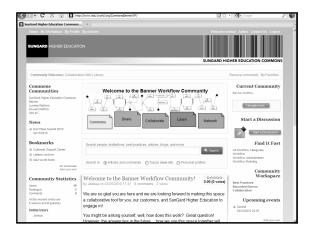
- Share
 - Thoughts, ideas, best practices, and knowledge with each other and us
- Learn
 - From over 1,600 institutions worldwide and thousands of minds, all in one community
- Explore
 - Rich content, answers to your questions, and easy to use communication and collaboration tools
- Create
 - Relationships through collaboration and communication that enable success

stop by the booth to join the conversation!





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Interact with presenters and your peers post-Summit



- I've asked all presenters to post and continue some of those "after their presentation" podium conversations in the Banner Workflow Community
- Post questions/comments similar to what you would have on the WORKFLOW listserv

http://www.edu1world.org/CommonsBannerWF/

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Community Source Initiative: What Is It?

A unique collaborative software development model that harnesses the creative power of the customer community.



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Community Source Initiative: What's the Value

- · Worldwide collaboration with peers
- Benefits of open source model, without the risk
- · More solution enhancements
 - —Quicker delivery through acceptance of customer-created code
 - Product quality through structured functional and technical review committees





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Other Banner Workflow Sessions at Summit

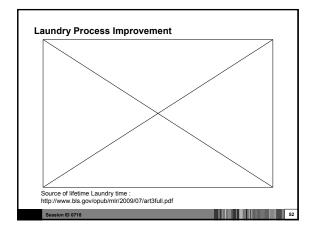
Time 5	Session Code and Title	Room	Primary Presenter
	Monday, April 1	2	
9:30 - 10:30 AM	1029 - Intro to Banner Workflow	2009/2011 (W) Carolyn Clark - SunGard Higher Education
9:30 - 10:30 AM	425 - Using HTML with Workflow	2020 (W)	William Price - Savannah College of Art and Design
11:00 - 12:00 PM	1103 - From Paper to Web: Online Grad Admissions	2018 (W)	Jacqueline Sene - University of Denver
11:00-12:00 PM	1058 - Banner Access Request Workflow	2014 (W)	Shari Powell - Portland State University
1:30 - 2:30 PM	202 - Going Green in HR with Workflow & EPAF	303 (S)	Rohini Ananthakrishnan University of Denver
1:30 - 2:30 PM	845 - Using Workflow in Banner Advancement	309 (S)	Steven Szalay - Oakland University
3:00-4:00 PM	164 - Why Workflow is Faster Than You Are	306 (S)	Barry Gillaspie - Pima County Community College District
3:00 - 4:00 PM	98 - Major, Minor, Advisor Declaration in SSB	2004 (W)	Ken Radlick - Information Technology
4:30 - 5:30 PM	956 - Overwhelmed with Over-Awarded Aid?	2014 (W)	Linda Blakely - University of Denver
4:30 - 5:30 PM	1242 - Leveraging Imaging and Workflow in T&E	123(N)	Jeff Jones - SunGard Higher Education
4:30 - 6:30 PM	1692 - Get Your Hands On Banner Workflow	122 (N)	Anita Desai - SunGard Higher Education

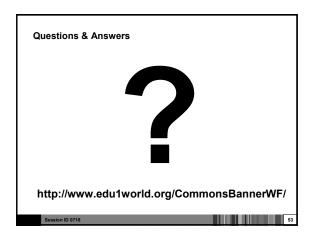
Workflow	Time	Session Code and Title		Primary Presenter
Workflow College		Tuesday, April	13	
Denver	10:00 - 11:00 AN			Joanne Rajotte - Langara College
Pain/Much Gain Wayne State Universit 4:00 - 5:00 PM 859 - Advanced Workflow Topics 306 (5) Michael Brzycki - Sunt Higher Education 4:00 - 5:00 PM 802 - EPAF & Workflow - No More Paper! 32/133 (N) Margorie Michele University of Medicine Dentitry of New Jerse	11:30 - 12:30 PM	198 - Workflow - It's more than FYI		
4:00 - 5:00 PM 802 - EPAF & Workflow - No More Paper! 132/333 (N) Margorie Michole - University of Medicine - University	4:00 - 5:00 PM			Christine Stephens - Wayne State University
University of Medicine Dentisry of New Jerse	4:00 - 5:00 PM	859 - Advanced Workflow Topics		Michael Brzycki - SunGar Higher Education
	4:00 - 5:00 PM	802 - EPAF & Workflow - No More Paper!		Margorie Michele - University of Medicine an Dentisry of New Jersey
4:00 - 5:00 PM B93 - How'd they do that? B04 (5) Anthony Lower - Temp University	4:00 - 5:00 PM	993 - How'd they do that?	304 (S)	Anthony Lower - Temple University

Workflo	w Sessions at Summit – W	ednes	day +
Time	Session Code and Title	Room	Primary Presenter
	Wednesday, April	14	
9:30-10:30 AM	728 - The Wonders of Workflow	303 (S)	Toby Boyle - Western Michigan University
9:30-11:45 AM	2014 - Get Your Hands On Banner Workflow	122 (N)	Anita Desai - SunGard Higher Education
10:45-11:45 AM	734 - Workflow Birds-of-a-Feather	2014 (W)	Lindy Lewis - Kent State University
10:45-11:45 AM	628 - DegreeWorks Plan Approval Using Workflow	2006 (W)	Sharon Jemes - University of Idaho
12:00-1:00 PM	999 - Calculating huge ROI w/ Banner Workflow	302 (S)	Carolyn Clark - SunGard Higher Education
	Thursday, April 15 - Sun	mit 201	11
24 Hrs / Day	Banner Workflow Commons	URL	The Banner Workflow Community

Thanks to all of our Banner Workflow presenters!!!

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Thank You! Joshua Aversa joshua.aversa@sungardhe.com Please complete the online class evaluation form Session ID 0718 http://www.edu1world.org/CommonsBannerWF/