

Board of Trustees Agenda Item

Board Meeting Date: August 2, 2010

Title of Item:

Microsoft Campus Agreement

Background and Analysis:

The Foundation for the California Community Colleges (FCCC) negotiates special pricing on behalf of the California Community Colleges for software and hardware products. The District participates in the Microsoft Campus Agreement plan through the FCCC, which allows us to purchase an annual site license agreement for Microsoft products at a substantially reduced price based on our FTE faculty/staff count, less the percentage of faculty on overload teaching status and reduced by the number of faculty and staff on leave. The average cost savings compared to the normal Academic or Select license is approximately 60-70%. It provides a 20% reduction in the license cost from the retail group purchase price. ComputerLand of Silicon Valley is the vendor that administers this program. The cost to the district, for this year, is \$79,278.00 based on a Foothill College cost of \$30,528.00 and a De Anza cost of \$48,750.00. This is the third year of a three-year contract the FCCC has with Microsoft.

The agreement also allows our employees to purchase selected Microsoft applications for their personal use at a substantially reduced price through the FCCC.

Because the purchase is through the FCCC there is no need to participate in a formal bid process. The term of the contract will be October 1, 2010, through September 30, 2011.

Action	X	<i>Approval</i>	X	<i>Denial</i>	Information
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Recommendation:

Vice Chancellor Fred Sherman recommends purchase of the Microsoft Campus Agreement from ComputerLand of Silicon Valley for the amount of \$79,278.00

Submitted by: Fred Sherman	Title: Vice Chancellor & CTO	Ext: 6120
Additional contact names: Sharon Luciw	Title: Dir, Ntwks, Com & Comp Serv	Ext: 6161
Is backup provided? Yes		

Renewal Worksheet #83940-88284-8829-2 of Foothill College**Validated Renewal Worksheet for Campus Agreement Licensing**

Foothill College
Foundation for California Community Colleges (FCCC)
Microsoft Campus Agreement 2010 (Year 3 of 3)

Please use this quote to generate and submit your PO no later than Friday, August 27, 2010 to insure a timely renewal for everyone.

Purchase Order to be made payable to:

Submit Purchase Order by fax or e-mail:

ComputerLand of Silicon Valley
 482 West San Carlos Str.
 San Jose, CA 95110
 Federal Tax ID 77-0269631

by FAX: **408-519-3260**
 by E-mail: syork@cland.com

• **Choose a Desktop Bundle for Faculty and Staff**

	Desktop Bundle for Faculty & Staff	Item Price (per FTE)	Select	FTE Count	Ext. Price
1.	Basic Faculty/Staff Desktop bundle with <u>Core CALs</u> consisting of: <ul style="list-style-type: none"> ▶ • Office Enterprise or Pro Plus for Windows and Office for Mac p/n C27-00002CFB • Windows Enterprise Upgrade • Core CALs which include: <ul style="list-style-type: none"> * Windows Server CALs * Exchange Server CALs * System Center Configuration Manager Client MLs * SharePoint Server CALs ▶ Visual Studio Professional p/n C5E-00181CF 	\$50.00	✓	609	\$30,450.00

• **Server License Options**

Server License	Part Number	Item Price per License	Number of Licenses	Ext. Price
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1.	Windows Server Standard	P73-00203CF	\$39.00	2	\$78.00
					TOTAL \$30,528.00

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Copyright © 2010 Microsoft Corporation. [Microsoft Terms of Use](#). • Browser recommendation: [Firefox 3](#), Internet Explorer 6, or higher. •
Minimum screen resolution 1024x768 pixels.

[Signature] 7/26/10
[Signature] 7-26-10

Renewal Worksheet #4815-96282-19743-2 of DeAnza College**Validated Renewal Worksheet for Campus Agreement Licensing**

DeAnza College
Foundation for California Community Colleges (FCCC)
Microsoft Campus Agreement 2010 (Year 3 of 3)

Please use this quote to generate and submit your PO no later than Friday, August 27, 2010 to insure a timely renewal for everyone.

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Submit Purchase Order by fax or e-mail:

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 482 West San Carlos Str.
 San Jose, CA 95110
 Federal Tax ID 77-0269631

by FAX: **408-519-3260**
 by E-mail: syork@ciland.com

• Choose a Desktop Bundle for Faculty and Staff

	Desktop Bundle for Faculty & Staff	Item Price (per FTE)	Select	FTE Count	Ext. Price
1.	Basic Faculty/Staff Desktop bundle with <u>Core CALs</u> consisting of: <ul style="list-style-type: none"> ▶ • Office Enterprise or Pro Plus for Windows and Office for Mac p/n C27-00002CFB • Windows Enterprise Upgrade • Core CALs which include: <ul style="list-style-type: none"> * Windows Server CALs * Exchange Server CALs * System Center Configuration Manager Client MLs * SharePoint Server CALs ▶ Visual Studio Professional p/n C5E-00181CF 	\$50.00	✓	975	\$48,750.00

TOTAL \$48,750.00