

Board of Trustees Agenda Item

Board Meeting Date: May 2, 2011

Title of Item:

Reject All Bids for Bid #1346 for the Purchase and Installation of Weight Room Equipment

Background and Analysis:

Foothill College requires the purchase and installation of weight room equipment to replace weight room equipment in the Foothill PE Lab because the existing equipment is in poor condition. Therefore, District Purchasing Services prepared bid documents in order to invite bids for a one-time installation and purchase of weight room equipment.

The bid was advertised on February 8, 2011 and February 15, 2011. The Invitation to Bid was sent to ten (10) vendors and posted on "Bidnet" at www.govbids.com. Bids were publicly opened and read on March 16, 2011 at 2:00 p.m. in Purchasing Services. Two (2) vendors submitted bids. The bid results are shown below:

	<u>PowerLift</u>	<u>ProMaxima Manufacturing</u>
Category A	\$100,112.74	\$54,980.24
Category B	\$13,450.27	\$16,850.46
Category C	\$23,215.43	\$9,772.45
Category D	\$2,092.22	\$1,029.00
Category E	\$2,747.16	\$1,130.10
Category F	\$9,979.74	\$5,842.13
Category G	\$7,507.54	\$3,885.71
Category H	\$637.79	\$489.06
Category I	\$125.76	\$253.62
Category J	\$20,025.06	\$22,770.72
Category K	\$12,451.26	\$10,902.68
Total for all categories	\$192,344.97	\$127,906.17

ProMaxima was the apparent low bidder in categories A, C, D, E, F, G, H, & K. However, ProMaxima failed to provide the District with information that is required when proposing an equal or substitution. Even though ProMaxima failed to provide the required information for an equal and substitution, Purchasing Services and Foothill College completed their due diligence and accessed some of the information regarding the proposed equipment from the ProMaxima web-site and determined (where the information was available) that the proposed equipment is not truly an equal or better. Therefore, the ProMaxima bid was determined to be non-responsive and must be rejected because it failed to comply with the bid specifications when proposing an equal or substitution.

Therefore, the actual lowest responsive and responsible bidder was PowerLift with a bid price of \$192,344.97.

However, due to the current budget challenges, Foothill College President, Judy Miner, has requested that this purchase not be made at this time. Foothill College is reviewing its needs for weight room equipment and may ask Purchasing Services to conduct a re-bid at some future date that is based upon revised bid specifications. Public Contract Code section 20651 authorizes the Board to either award a contract to the lowest responsible bidder or to reject all bids. Staff recommends that the Board of Trustees reject all bids.

Recommendation:

Reject all bids in accordance with Public Contract Code section 20651.

Submitted by:	Carmen Redmond, Director of Purchasing Services, ext. 6166
Additional contact names:	Judy Miner, Dawn Allshouse, Shirley Treanor, Rose Myers
Is backup provided?	No