

Board of Trustees Agenda Item

Board Meeting Date: June 20, 2011

Title: Award a Contract for Bid Document #1206 to Provide, Install and Maintain Free Weights, Racks, and Weight Machines for the De Anza College Weight Room

Background and Analysis:

Bid #1206 had two categories. Category A was for Plate loaded and Selectorized machines, Racks and Benches. Category B was for Weights, Bars and Storage Racks.

The bid was legally advertised in the San Jose Post-Record on May 13, and May 20, 2011. The "Invitation to Bid" was sent to three (3) vendors and was also posted on "BidNet" at www.govbids.com. Bids were publicly opened and read on June 3, 2011 in the Purchasing Services office. Two (2) vendors submitted bids. Bid results are below:

BID RESULTS

Category A

Vendor	Base Bid Proposal Amount, Exclusive of Sales Tax
Life Fitness	\$102,034.16
ProMaxima Fitness Mfg.	\$56,789.00

Category B

Vendor	Base Bid Proposal Amount, Exclusive of Sales Tax
Life Fitness	\$39,937.56
ProMaxima Fitness Mfg.	\$35,736.42

The bid responses submitted by Life Fitness and ProMaxima were evaluated and reviewed by Purchasing Staff and the De Anza College Dean of Physical Education and Athletics, Rich Schroeder. The bid provides that if an award is made, the District shall award the contract to the lowest responsive and responsible bidder within each category. The lowest responsive and responsible bidder for Category A is Life Fitness at a cost of \$102,034.16 plus sales tax. Although Promaxima offered a lower price for Category A, it failed to comply with the equipment specifications, and it failed to comply with bid paragraph 1.04 regarding equals or substitutions. Therefore, the ProMaxima bid for Category A should be rejected as non-responsive.

Life Fitness is also the lowest responsive and responsible bidder for Category B because ProMaxima withdrew its bid on June 9, 2011 due to a pricing error in its bid. Therefore, Category B should be awarded to Life Fitness for \$39,937.56 plus all applicable sales tax.

This equipment must be ordered promptly so that the DeAnza College Weight Room renovation will be completed before the intercollegiate athletic season begins on August 15, 2011. Therefore, Staff does not recommend a re-bid.

The total purchase price including sales tax is \$155,104.10. This equipment purchase is funded by Measure C funds and is within the budgeted amount of \$160,000.00.

Recommendation: Accept ProMaxima Fitness Mfg.'s withdrawal of its bid, and authorize the Director of Purchasing Services, Carmen Redmond, to issue a purchase order to Life Fitness for Categories A and B in accordance with Bid #1206 in the amount of \$155,104.10

Submitted by:	Carmen Redmond x 6166
Additional contact names:	Frank Greco x 6284, Rich Schroeder x 8402
Is backup provided?	No