

## **Board of Trustees Agenda Item**

**Board Meeting Date:** 12/5/11

**Title of Item:** Bookstore (Foothill & De Anza) Purchases

### **Background and Analysis:**

Pursuant to Education Code §70902(d), the bookstore purchases on the following page are presented to the board for ratification.

The figures listed are the estimated purchases of merchandise for resale or for services through 6/30/12. These estimates are based on a review of the total payments to all vendors during the July 1, 2010 through June 30, 2011 period, along with any anticipated vendor changes and sales increases/decreases for the year.

**Recommendation:** District administration recommends authorization of the bookstore purchases to be made as presented.

Submitted by:	Kevin McElroy
Additional contact names:	Jeri Montgomery & Romy Paule
Is backup provided?	Yes

**De Anza College Bookstore**

Vendor	Estimated FY 12 Total Purchases
MBS TEXTBOOK EXCHANGE,INC	1,007,500
CENGAGE LEARNING	500,000
PEARSON CUSTOM PUBLISHING	400,000
PEARSON EDUCATION	305,000
APPLE COMPUTER, INC.	300,000
MCGRAW-HILL INC.	210,000
WILEY, JOHN & SONS, INC.	170,000
DOUGLAS STEWART COMPANY	100,000
NEBRASKA BOOK COMPANY	95,000
MPS PUBLISHING	92,000
MTC (drinks & snacks)	76,000

**Foothill College Bookstore**

Vendor	Estimated FY 12 Total Purchases
APPLE COMPUTER	656,550
MBS TEXTBOOK EXCHANGE,INC	575,000
PEARSON EDUCATION	350,000
CENGAGE LEARNING	250,000
PEARSON CUSTOM PUBLISHING	220,000
CENGAGE CUSTOM	150,000
MCGRAW-HILL	150,000
WILEY, JOHN & SONS, INC.	150,000
VALLEY TRANSIT AUTHORITY	140,000
DOUGLAS STEWART COMPANY	110,000