

## **Board of Trustees Agenda Item**

**Board Meeting Date:** August 27, 2012

**Title of Item:** Microsoft Campus Agreement

### **Background and Analysis:**

The Foundation for the California Community Colleges (FCCC) negotiates special pricing on behalf of the California Community Colleges for software and hardware products. The District participates in the Microsoft Campus Agreement plan through the FCCC, which allows us to purchase an annual site license agreement for Microsoft products at a substantially reduced price based on our FTE faculty/staff count, less the percentage of faculty on overload teaching status and reduced by the number of faculty and staff on leave. The average cost savings compared to the normal Academic or Select license is approximately 60-70%. It provides a 20% reduction in the license cost from the retail group purchase price. ComputerLand of Silicon Valley is the vendor that administers this program. The cost to the district, for this year, is \$84,195.00 based on a Foothill College cost of \$32,487.00 and a De Anza cost of \$51,708.00. This is the second year of a three-year contract the FCCC has with Microsoft.

The agreement also allows our employees to purchase selected Microsoft applications for their personal use at a substantially reduced price through the FCCC.

Because the purchase is through the FCCC there is no need to participate in a formal bid process. The term of the contract will be October 1, 2012, through September 30, 2013.

**Recommendation:** Vice Chancellor Joseph Moreau recommends purchase of the Microsoft Campus Agreement from ComputerLand of Silicon Valley for the amount of \$84,195.00

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Is backup provided? No		