

Board of Trustees Agenda Item

Board Meeting Date: 8/27/12

Title of Item: **Bookstore (Foothill & De Anza) Purchases**

Background and Analysis:

Pursuant to Education Code §70902(d), the bookstore purchases on the following page are presented to the board for ratification.

The figures listed are the estimated purchases of merchandise for resale or for services through 6/30/13. These estimates are based on a review of the total payments to all vendors during the July 2011 through June 30, 2012 period, along with any anticipated vendor changes and sales increases/decreases for the year.

Recommendation: District administration recommends ratification of the bookstore purchases as presented.

Submitted by:	Kevin McElroy
Additional contact names:	Jeri Montgomery & Romy Paule
Is backup provided?	Yes

De Anza College Bookstore

Vendor	Estimated FY 13 Total Purchases
MBS TEXTBOOK EXCHANGE,INC	925,000
CENGAGE LEARNING	800,000
APPLE COMPUTER, INC.	500,000
PEARSON EDUCATION	350,000
PEARSON CUSTOM PUBLISHING	340,000
MCGRAW-HILL INC.	230,000
MTC DISTRIBUTING	140,000
NEBRASKA BOOK COMPANY	125,000
MPS PUBLISHING	85,000
DOUGLAS STEWART COMPANY	68,950
WILEY, JOHN & SONS, INC.	62,000
COCA COLA	60,000
PEPSI-COLA	51,000
ECHO FREIGHT	50,000

Foothill College Bookstore

Vendor	Estimated FY 13 Total Purchases
APPLE COMPUTER	500,000
MBS TEXTBOOK EXCHANGE,INC	480,000
PEARSON CUSTOM PUBLISHING	320,000
MCGRAW-HILL	155,000
CENGAGE CUSTOM	125,000
PEARSON EDUCATION	120,000
WILEY, JOHN & SONS, INC.	105,000
CENGAGE LEARNING	98,000
DOUGLAS STEWART COMPANY	85,000
ELSEVIER HEALTH SCIENCE	55,000