

**ABC Community College District (Sample) Appendix 1A**

**Vendor "Net Annual" Cost**

**Shown in Dollars \$**

Categories		Traditional Investments		Traditional/ ETFs Investments		All ETFs Investments	
		<u>\$40M</u>	<u>\$50M</u>	<u>\$40M</u>	<u>\$50M</u>	<u>\$40M</u>	<u>\$50M</u>
<b>Plan Name: XYZ CO</b>							
Annual Fees		\$215,950	\$259,450	\$215,950	\$259,450	\$215,950	\$259,450
Annual Expense Ratio		\$244,000	\$305,000	\$164,000	\$205,000	\$55,000	\$75,000
Less Embedded Revenue		\$0	\$0	\$0	\$0	\$0	\$0
<b>Net Annual Fees</b>		<b>\$459,950</b>	<b>\$564,450</b>	<b>\$379,950</b>	<b>\$464,450</b>	<b>\$270,950</b>	<b>\$334,450</b>
Less Rebates		\$0	\$0	\$0	\$0	\$0	\$0
<b>Net Annual Cost</b>		<b>\$459,950</b>	<b>\$564,450</b>	<b>\$379,950</b>	<b>\$464,450</b>	<b>\$270,950</b>	<b>\$334,450</b>
Asset Allowcation Equity/Fixed		50%/50%	50%/50%	50%/50%	50%/50%	50%/50%	50%/50%
Target Rate of Return		7.00%	7.00%	7.00%	7.00%	7.00%	7.00%
Actual Return	Qtr						
1yr	3yr			.40%	7.80%	.87%	.87%
5yr		.58%	5.30%	7.40%	7.80%	7.70%	7.70%
		7.10%	11.20%	9.90%	9.90%	7.70%	9.60%

**Vendor "Net Annual" Cost\***

**Shown in Basis Points (bps) 100 (bps) = 1%**

		<u>\$40M</u>	<u>\$50M</u>	<u>\$40M</u>	<u>\$50M</u>	<u>\$40M</u>	<u>\$50M</u>
<b>Plan Name: XYZ CO</b>							
Annual Fees		0.540%	0.519%	0.540%	0.519%	0.540%	0.519%
Annual Expense Ratio		0.610%	0.610%	0.410%	0.410%	0.138%	0.138%
Less Embedded Revenue		0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
<b>Net Annual Fees</b>		<b>1.150%</b>	<b>1.113%</b>	<b>0.950%</b>	<b>0.929%</b>	<b>0.678%</b>	<b>0.657%</b>
Less Rebates		0.000%	0.000%	0.000%	0.000%	0.000%	0.000%
<b>Net Annual Cost</b>		<b>1.150%</b>	<b>1.113%</b>	<b>0.950%</b>	<b>0.929%</b>	<b>0.678%</b>	<b>0.657%</b>
Asset Allowcation Equity/Fixed		50%/50%	50%/50%	50%/50%	50%/50%	50%/50%	50%/50%
Target Rate of Return		7.00%	7.00%	7.00%	7.00%	7.00%	7.00%
Actual Return	Qtr						
1yr	3yr		0.58%	0.40%	7.80%	0.87%	0.87%
5yr		0.58%	5.30%	7.40%	7.40%	7.70%	7.70%
		7.20%	11.02%	9.90%	9.90%	7.70%	9.60%