

To: FHDA Board of Trustees

Date: Aug 17, 2009

From: Anita Manwani-Bhagat

Subject: Application for Trustee Vacancy

Dear Board of Trustees,

I hereby submit my application for consideration for the Trustee vacancy on the FHDA Board. I regret that I was unable to attend the session on Aug 3, 2009 and Aug 6, 2009 due to a previously planned trip overseas.

I am very interested in the position as I can bring to bear both my extensive experience as a business executive and entrepreneur in the Silicon Valley for the past 27 years; and my experience with non-profit organizations both locally and nationally. I have served on the Foundation Board of FHDA for the past five years. As the current President of the Foundation Board, I am deeply committed to supporting the Chancellor and the Presidents of the colleges to expand their programs and impact on the students in the bay area.

As a business leader I have had the opportunity to influence and lead new technological advancements from distributed computing telecommunications, measurement systems and failover operating systems to industry wide collaborations with companies like Intel, HP, DEC, IBM, SUN and Oracle for 64-bit high speed computing. I started a software services company in 2005 in business analytics and application engineering after a 20 year successful career at Hewlett Packard and Agilent Technologies. I held several senior management position including Vice President and General Manager of the Netmetrix Division and VP & GM of Global Sourcing.

My work experience in start ups, at NASA Ames Research Center and at Hewlett Packard and Agilent have given me the experience on initiating and leading new businesses, re-structuring existing businesses and working across a diverse work force and interest groups to produce results. It has also afforded me unique insights into the changing skill requirements in the Bay Area work force and the importance of professional re-tooling and developing education systems which will fuel our industries as they transform and grow. In fact, I served as a special advisor as part of the development of an engineering management curriculum targeted for first and second line managers for the CMU/UC Santa Cruz offering at the NASA Ames Campus.

I have had a long standing interest and commitment to education. Over the years I have sought opportunities to contribute and lead as a community and a business professional to organizations and initiatives which will make education more accessible to the diverse population in our community. The board of trustee position will enable me to contribute directly to the strategic direction of community college education in our district in these challenging financial times. I have had experience in fundraising both for political leaders, the Los Altos School District, Girls for a Change and the FHDA Foundation Board. As a foundation board member, I have become familiar with the workings of the college and the administration. This position allows me to go beyond fund-raising. I will be able to further my contributions to FHDA and bring my business experience to drive policy and strategy.

My experiences have ranged from being active in the elementary schools, defining strategies for measuring performance of teachers and the students to the stated goals of the students at the Bullis Charter School, challenging the FHDA foundation board to increase the Chancellor Circle membership and most importantly started a process of accountability within the board members to encourage aggressive outreach to our community about the community colleges in our district. As a board member I actively participated in the Measure C campaign and have worked with the Presidents of both colleges to connect them to other business and social organizations.

Why did you apply for this position? How does it meet your personal and professional goals?

My involvement with Girls for a Change, a Bay Area organization empowering young girls to become leaders of social change in their communities is focused on diverse and under-privileged girls in our community. An integral part of the program is to keep young girls within the education system post their high school matriculation. FHDA plays a very key role in this and I helped build the bridges between the two organizations for joint activities and sponsorships. I have worked closely with the Co-CEOs to guide the direction and enable the growth of the organization to a national organization. I believe the board of trustees plays an important role in guiding the Chancellor as required and exercising fiduciary responsibility. The challenges in the years ahead both in terms of the California State budget cuts and its impact on our colleges; the drive towards an additional campus at NASA Ames and the continuing need to service our diverse students require experience and teamwork across the board and the college administrative staff. Simultaneously, a trustee's primary responsibility is to serve the community and drive strategy to ensure sustainable excellence. My experience in business strategy and focus on analytical decision making processes will enable me to contribute to policy matters.

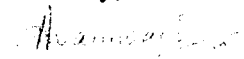
All my business and other non-profit experience has involved working with people. I believe in mutual respect and am delighted that the board of trustees offers a strong voice to the students of our colleges. In Girls for a Change we have girl board members and I participate every year in the training of the chosen girl board members to serve effectively on the board. As an immigrant woman professional, I am sensitive to the importance of diversity and believe that diversity in background, economics and thoughts brings tremendous richness to our colleges and the experiences we offer to our students.

Integrity and mutual respect are core values and they are non-negotiable. The decision making process must ensure integrity and mutual respect. Data driven decisions, which have complete transparency and which can always be rationalized and clearly serve the needs to the community and the students will stand the test of time. The ability to respectfully listen to differing opinions, consider varying positions and the ability to respectfully communicate one's own position is a key behavior expectation I have of myself and my colleagues on every board I serve on. In my opinion, integrity goes beyond transparency and serving in good conscience – it entails having the courage to speak up and foster discussions which enable the entire team to come to an understanding of the issues at hand. Consistency in performance to the stated mission of the board and the responsibilities of the trustee are easily measurable.

In any organization there are competing needs in a collective bargaining environment. Balancing these needs requires active listening to the various bargaining units, having a clear understanding of the issues and the priorities of the district and the stated mission of the board. This also needs to be tempered with the changing needs of the community and the political and social climate. I usually follow an analytical process which allows for defining the criteria, needs and priorities as the platform for the discussion. Such a quantitative process allows me to evaluate all aspects of the inputs and serves as backbone for transparency, clarity in communication and negotiation with each other and the bargaining units.

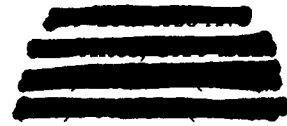
I have an international educational background with a Bachelor of Science, M.A. and Post Graduate Marketing Management from Bombay University. I also pursued a Ph.D. in History at the University Of Cincinnati, Ohio. My varied education has been key to my journey in life. I am deeply committed to enabling the opportunity for education in generations of students in the bay area by working closely with the board of trustees, the students, the community and the administration. This position will allow me to fulfill my personal goals and offer my skills and experience to community.

Sincerely,



Anita Manwani Bhagat

ANITA MANWANI



EXPERIENCE: 20+ years as a Global Business Leader and Community Social Entrepreneur

Aug 2005-Present: Business and Non-Profit Advisor – Leader:

PROFIT/BUSINESS:

Founder/CEO of Carobar Business Solutions which provides business analytics solutions for data management, forecasting and inventory management along with a wide variety of information technology enabled services to improve profitability of companies primarily in the high technology sector.

Serve as a trusted advisor to companies on business and knowledge processes, market positioning and global management (hardware and software industry).

Advisor/Consultant: Warburg Pincus LLC, Private Equity Firm on acquisition of a semi-conductor company and due diligence on operational management and Informational Technology aspects of the acquisition

Advisory Board: Fortify Software Systems- specific focus on strategic global footprint for security solutions provided by the company

NON-PROFIT/ COMMUNITY

- Currently serve as the **President of the Foothill De-Anza (Colleges) Foundation Board. Led the board commitment for fundraising**
- Currently serve on the **Girls for a Change** (national non-profit focused on empowering young girls to become leaders of social change in their communities). Advisor to the Co-CEOs on various issues. Led strategy for finance transparency and strategy for a national footprint.
- Advisory Board Member – Silicon Valley Indian Professionals Association.
- Served on the advisory committee to the business program development at University of California, Santa Cruz program targeted for **continuing education** for engineers and managers in the high tech industry.
- Served on the board of the Los Altos Education Foundation for five years. **Led campaigns for 100% parent participation and parent outreach/surveys.**
- Bullis Charter School Foundation Board 2006-2008. **Led the strategy council for metrics and performance measurement for the key goals of the school.**

April 2005-July 2005: Advisor/Consultant to Warburg Pincus (private equity) business acquisition while pursuing a rollup in healthcare management services.

1986-1999 Hewlett Packard Company; 1999-April 2005 - Agilent Technologies: Management/Executive

2002-April 2005: Vice President & GM Global Sourcing: Portfolio expanded to include Global procurement (Indirect \$1.64B + \$1.5B Direct) with a goal to reduce Indirect spend by 9%. Restructured the global team and delivered 10% reduction in expenses over a period of 9 months! Led the procurement organization from a 3rd quartile performance (per Hackett Benchmark) to top quartile performance and processes per Hackett's 2005 survey. **In addition, expanded Agilent's footprint in India as sales in Asia expanded. The operations in India included approximately 2000 professionals.**

2001-2002: Vice President & GM India Operations

Chairman Agilent Technologies International Pvt. Ltd-India 2001-2005: Launched an export oriented unit as a wholly owned subsidiary of Agilent on Nov 1, 2001. The organization provided Research and Development for software, ASIC (semiconductor) design, Sales and financial services.

2000-2001: Vice President Business Strategy, Agilent Technologies: Developed an alternate Asia Pacific Strategy, expanding Agilent's footprint in India and leveraging the high quality low cost services from India. Recommended and secured board approval for an investment to set up a wholly owned subsidiary in a period of 3 months.

1998-2000: Vice President & General Manager- NetMetrix Division Hewlett Packard/Agilent Technologies

Responsible for providing system solutions based on hardware and software for network performance management targetted for Managed Network Service Providers, Internet Service Providers, Telecom operators and global enterprises. Responsibilities included managing the profit and loss, research and development, Manufacturing, Marketing and Sales. Defined and executed a divestiture and consolidation strategy for the division

1986-1997: Hewlett Packard Company: Held various leadership positions to launch new technologies/products, integrate acquisitions, develop industry wide standards and expand global footprints:

Managed an HP/UX Operating System group responsible for 64bit HP/UX development and major new functionality (UNIX 95 brand, Large Files, Large Filesystems etc.) in HP's UNIX releases.

Led HP's **64bit Technology program**... The core inter-division program consisted of a team of over 300 R&D and marketing professionals across 7 geographies. The program was delivered on time and put HP in a leadership position in the High End Server market.

Led HP's first **distributed computing environment (DCE)**; first release of High Availability products such as Logical Volume Manager, Disk striping; print solutions, NFS, OSI, Internationalization & Localization, Standards; and investment protection for HP/UX.

Responsible for R&D on HP's **Fault Tolerant System**, an OEM from Sequoia Systems and Special Operating System solutions for strategic Telecom customers.

Key contributions included expanding HP's footprint in India. Built a world-class organization, expanding a 12-person group to a 200+ strong profitable operation. Worked with key HP clients - Ford Motor Company to establish their initial footprint in India.

Strong experience in leading Industry wide Collaborations & Standards, Transfer of Technologies and Transfer of Businesses:

- Led the successful transition of Operating System components from Ft. Collins, Germany to HP offices in California and the transition of Distributed Computing Environment product line to Chelmsford, MA.
- Have led several acquisition negotiations for HP for company division mergers, IP acquisitions, channels and sales partnerships.
- Led an industry wide council with Intel which included SUN, DEC, IBM to define the 64bit technology standards. Drove for a common programming data model for 64bit and assisted Intel in leading the group consisting of IBM, SUN, Digital, SCO, ATT and Novell.
- Led HP's operating system representation to the Open Software Initiative (a collaborative industry effort across US and Europe to define standards for the Unix Operating System)
- Represented HP in the ASPEN group of companies to define standards API's for UNIX for competitive UNIX solutions to the ISVs. This included recruiting other UNIX suppliers such as SUN and IBM.
- Drove for a common programming data model for 64bit and assisted Intel in leading the group consisting of IBM, SUN, Digital, SCO, ATT and Novell.

1984-1986: R&D Engineer/Project Lead (NASA/Sterling Software) for the Numerical Aerodynamic Simulation Program at NASA Ames Research Center. Responsibilities included Unix OS enhancements for a heterogeneous environment including Cray2-UNICOS, DEC-Vax, SGI-Iris, Amdahl-UTS. Designed and developed a global authentication mechanism for file sharing in the network.

Worked with National Institute Standards and Technology on standards for file sharing and Unix

1983-1984: R&D Engineer - Tak Automation Responsible for developing DBMS software for control system automation of US Steel Birmingham.

QUALIFICATIONS: B.S. Chemistry; Post Graduate Diploma (Marketing Management), M.A. History (Bombay University); pursued a PhD (A.B.D) History, University of Cincinnati, Ohio.

AWARDS/SPEAKING ENGAGEMENTS: :Invited to Speak at Stanford University, MIT Sloan Management Graduating Class 2002, panelists at business conferences and seminars on Agilent's global strategy, outsourcing and offshoring, Diversity Leadership.. Completed HP Executive leadership development program.

One of 80 U.S. women selected as a "Technology All Star" at the National Women of Color Conference for executive leadership in technology 2002; and recipient of 2003 YWCA TWIN (Tribute to Women and Industry) award